



AVIATION  
**FUELSAVER™**

The ground-breaking fuel efficiency programme



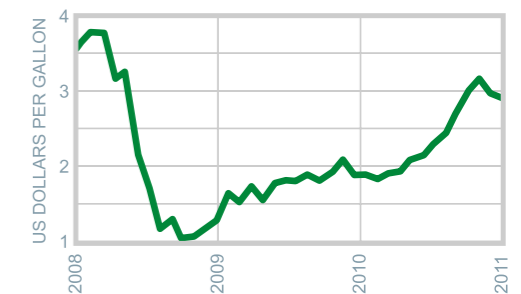
## Fuel conservation – the big issue

Nowhere is fuel efficiency more critical than in the aviation industry where fuel may represent up to 40% of an operator's costs. Conserving fuel by operating aircraft more efficiently is THE top priority everywhere because just a 1% saving can be worth \$millions. Which is why we developed Aviation FuelSaver for operators large and small, to identify, calculate and monitor every possible fuel saving opportunity.

## How it works

The Aviation FuelSaver programme puts together experienced fuel-saving specialists with custom-built software that integrates seamlessly with your existing systems. Our specialists do the groundwork to identify the opportunities while the software extracts key data on both ground and flight operating variables to measure, forecast and accurately report on your fuel saving options. It enables easy calculation of potential fuel savings, a wide range of What If? calculations, and an easy check on what's happening on a monthly, weekly or even daily basis.

Cost of Aviation Fuel 2008 -2011





## Easy data capture

Aviation FuelSaver takes data from flight planning and monitoring systems, and from additional sources including:

- Load information/DCS
- ACARS
- Fuel accounting / inventory system
- Tech log and/or EFB

## Over 80 parameters

Aviation FuelSaver processes over 80 key parameters for each flight. These range from the operation of your GPU to Climb Fuel burn rates, and from Weight calculations to incidences of Reduced Flap Landings.

## Hundreds of analyses

The Aviation FuelSaver control panel allows you to analyse the data in many different ways, with charts and graphics accessible at the touch of a button. You can also test out your ideas with What If? calculations to predict the fuel saving potential of any number of ideas or operational strategies.





## Track your savings

Once you've got started, Aviation FuelSaver makes it easy to keep track. Every fuel-saving initiative can be tracked individually, compared with alternative approaches and reported on as frequently as you like.

## FuelSaver Support

You are never on your own with Aviation FuelSaver. Our specialists not only help you set up the programme, they know how to analyse the options, pinpoint the opportunities and then deliver the results. And because they've done it before, they'll also help you get buy-in from your colleagues.





“ETS Aviation’s FuelSaver Programme offers an amazing level of expertise at remarkably low cost.”

Aerobytes

The first service provider to link Aviation FuelSaver to their FDM system giving all their users the option of joining the Programme.



## One subscription ... three steps

The Aviation FuelSaver programme is available on an annual subscription which includes both the consultancy service and the software. Because we keep charges low we are able to help even small operators and airlines access expertise that is normally beyond their reach.

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**Step 1** On-site assessment of your current operating procedures in the key areas of pre-flight planning, engineering, ground operations and flight operations. Our specialist’s initial report sets out the fuel-saving potential and makes specific recommendations.

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**Step 2** Log in and upload data. Set benchmarks and agree changes to operating procedures to improve fuel efficiency.

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**Step 3** Measure, monitor and report actual fuel savings. Our specialist remains on hand with ongoing support and advice.

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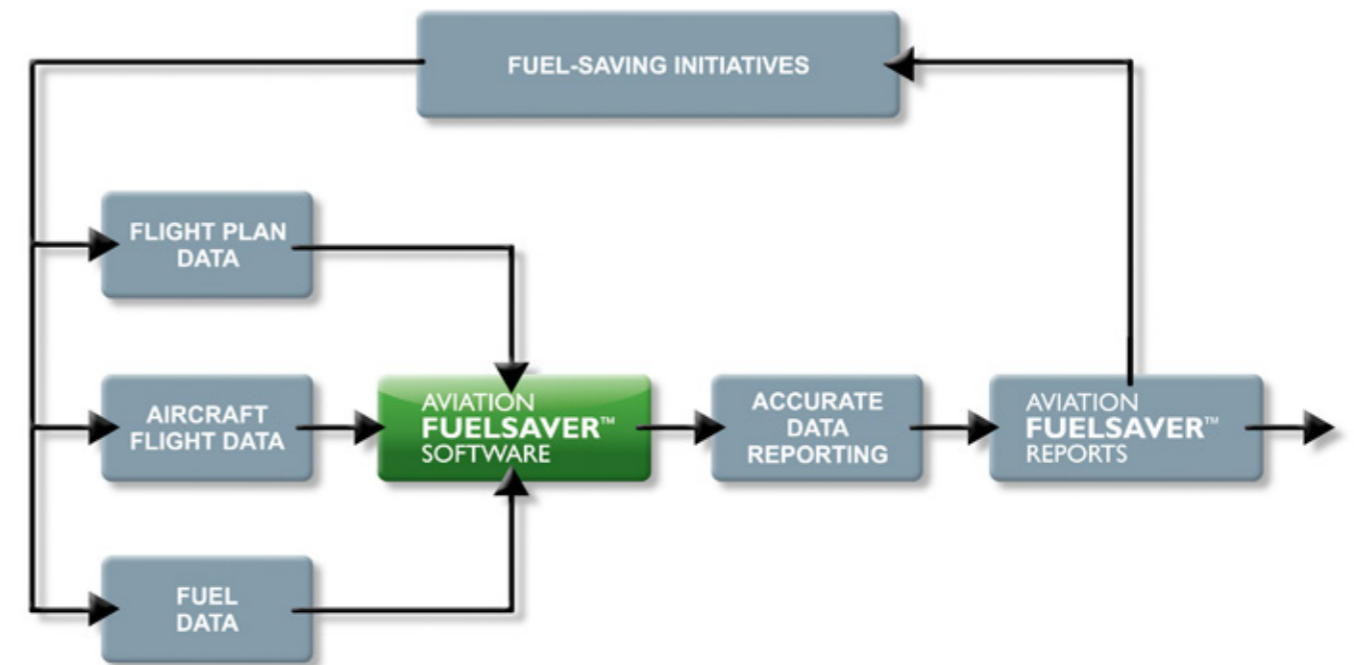
“The ETS Aviation team is a class act that provides outstanding customer service 24/7.”

Evergreen  
International  
Airlines

Their initial fuel-saving assessment showed \$millions of savings were up for grabs - and not just as a one hit, but as a recurring annual cut in the fuel bill.



## The Aviation FuelSaver™ Feedback Loop





## About ETS Aviation

ETS Aviation was formed in 2009 by a small team of aviation specialists and software designers.

To every client we offer the same – an understanding of the aviation business combined with the expertise to develop software that puts you in control AND saves you time and money.

ETS Aviation itself is the ultimate lean operator – no frills and very agile. Even so we have developed industry-leading software, and we are developing and improving our products all the time.

Since 2009, the company has helped over 100 airlines, business operators and flight management companies around the world with their ETS requirements and with the introduction of fuel saving programmes.

## Strategic partnerships

A number of service providers have joined our Strategic Partner programme. Through this they get access to our software on behalf of their own clients. They are able to set up individual databases for each client via our master user function and thereby deliver all the benefits under their own brand. We are proud that Aerobytes, the leading FDM specialists, was our first strategic partner in the Aviation FuelSaver Programme.

Aerobytes' Chief Executive Eddie Forester said, "We already collect most of the data needed for fuel saving analysis, so it makes sense to team up with the Aviation FuelSaver™ Programme which offers an amazing level of expertise in fuel-saving at remarkably low cost.."

ETS Aviation's other Strategic Partners include international trip planning service providers Colt, Jeppesen and World Fuel Services.

## Further information

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